

DairyFlow

Newsletter

Summer 2012

Supporting Dairy Farmers in West and Central Scotland

The milking robots have arrived!



*The M1one installed at Richard and Roger Tucker's farm in Devon
To see videos of the M1one including this installation please visit:
www.youtube.com/geafarmtechnologies*

The M1one has made its UK debut and you can read all about how it has improved the business, herd health and the lives of the first UK farm to install the automatic milking system from GEA Farm Technologies, in **HerdAbout?** Issue 14 – www.issuu.com/geafarmtechuk/docs/herdaboutissue14

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Visit our website:
www.dairyflow.co.uk

The image below is now being widely used in the media. Do you know what it is? Call us and we'll explain.



Continued from front cover

Benefits of the Mlone

- Multi-box system – one robot arm can serve up to five milking boxes
- Different configurations available – eg two robot arms, four milking boxes etc.
- Modular system – ideal for expanding herds
- Guided cow flow entrance and exit – cows adapt to the new system quickly
- Less feed required to entice the cow into the box
- Easy manual milk override.

For more information and a brochure on the Mlone, or you would like a member of our sales team to visit you to discuss how the system could work for you contact us.

Liners delivered to your door

We stock and deliver a wide range of liners. We are currently running a scheme whereby your Dairy Hygiene Specialist has a record of the date when you are due for a liner change and will automatically order your liners and deliver direct to your door in time for your change date.



Range of liners available:

- ClassicLiner rubber (Standard and short shell)
- ClassicPro Silicone
- IQ liners
- Sheep and goat liners.

Contact us to be part of the scheme.

DairyFlow joins MEA Technician Training & Accreditation Scheme

In 2011 the Milking Equipment Association (MEA) launched the Technician Training and Accreditation Scheme, following on from the adoption of a similar scheme (the "LTA") in the land-based engineering industry.

The aim of the scheme is ensure that all technicians working in the milking equipment sector are trained in all aspects of the industry and ultimately deliver a quality service on the farm.

GEA Farm Technologies is a full founder

member of the MEA. We have signed up as an associate member, and our technicians are already within this scheme to gain their accreditation.

For further information visit

www.iagre.org/lta/intro



NEW Kraiburg flooring range

We supply and fit floor coverings from the Kraiburg range, designed specifically to promote excellent welfare standards in livestock buildings.

Using Kraiburg's own guidelines, DairyFlow can fit your choice of flooring product to ensure correct installation that will fully meet your requirements.

Kraiburg KURA P matting has recently been fitted at Ian Smith's of New Greentowers, Lanark. He comments "Covering the concrete where the cows stand has made a big difference to cow flow in and out of the



Newly fitted Kraiburg rubber in parlour and collecting area

parlour. They also stand quieter too. I would recommend Kraiburg to anyone considering rubber flooring."

Find out more at www.dairyflow.co.uk/flooring.html

Cluster trade-in offer

Until 24th August 2012 you can trade in your existing cluster, no matter which brand, for the award winning IQ Cluster.



Trade-in offer:

- IQ Cluster with rubber liners: £199
- IQ Cluster with silicone liners: £229

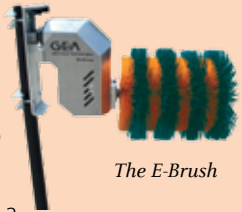
This is a saving of £80 on the current price.

Tom Smith from Haysmuir Farm exchanged his DeLaval claws for the IQ Cluster with silicone liners. Mr Smith said: "I am very pleased with my new IQ Clusters, I have seen a reduction in the cases of clinical mastitis due to the individual quarter milking, and the silicone liners mean the slower cows milk out quicker."

Free IQ demonstrations are available. Call Scott on 07793 245 502 for more information.

Brushing up on cow welfare

Research has shown that cows that use a brush can produce up to 3.5% more milk.



The E-Brush

We now offer a range of cow brushes - the E-Brush and M-Brush from GEA Farm Technologies Mullerup range of automated barn and feeding systems.



The M-Brush

Prices:

- E-Brush: £1150*
- M-Brush: £1350*

Find out more at www.dairyflow.co.uk/cowbrushes.html

*Fitting and mounting kit not included

Summer offers

Hexaklene R

Protect against summer mastitis with new Hexaklene R from Agroservice. The summer teat dip is a must have part of your post-milking routine and protects against flies for up to six hours.



Hexaklene R special offer:

Buy 1 x 200L Hexaklene R for **£245** and get 1 x 25L **FREE**

Also:

Fly fogging machine

Eliminate those flies for just **£320 + VAT**



Permost Fly Spray

4 x 5L for **£60 + VAT**

(Normally £17.50 each) **SAVE £10**

To order any of these summer offers call Jamie (07714 772 330) or Scott (07793 245 502) today.

DairyFlow grows

We have recently recruited Jamie Lindsay who joins us as a Hygiene Specialist. Jamie will be visiting many of you over the next few weeks as part of his van round. You can also call him for dairy hygiene advice on 07714 772 330.



Jamie Lindsay

Due to continued expansion we are also currently in the process of recruiting an experienced and trainee Dairy Engineer who will start in the next few weeks.

Pay your DairyFlow invoices online

Did you know there is an easier and timesaving way to settle your account online by BACS transfer?

The benefits of using BACS are that you won't need to write a cheque, buy an envelope and stamp or go to a post box. Simply set up a BACS transfer via your online banking system with the details below and make your payments as and when required.

Account no: 22011936

Sort code: 30-12-81

Reference: Your DairyFlow account number

HerdAbout?

To read the new issue of **HerdAbout?** with the latest news, on-farm features and developments from GEA Farm Technologies please visit:



www.issuu.com/geafarmtechuk